



Leading the AI-Centred Enterprise of the Future

How Intelligence-Centred Enterprises Thrive in the Living Economy

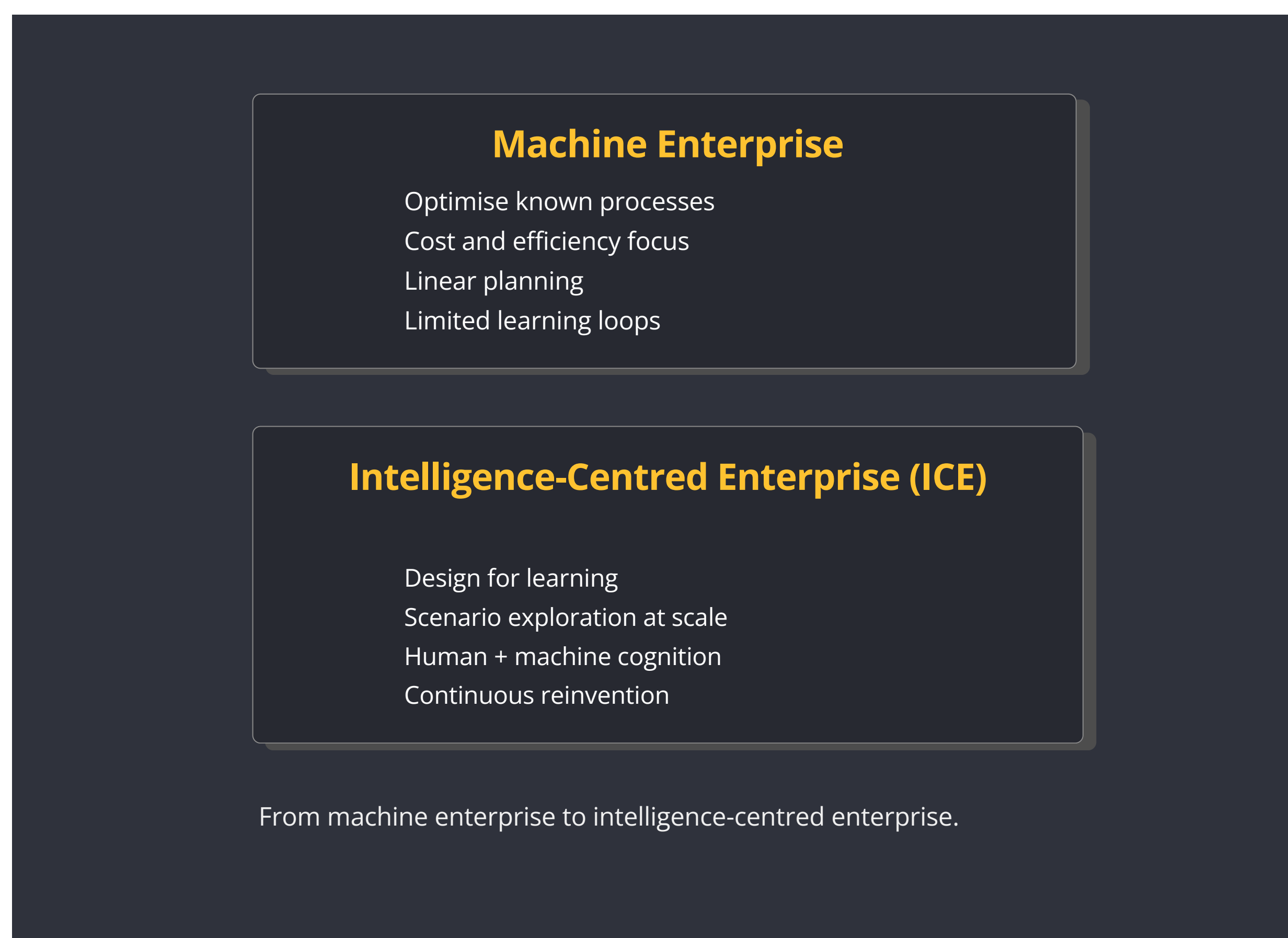
Most organisations are still running operating models designed for a pre-AI world. This paper introduces the Intelligence-Centred Enterprise (ICE): an operating model built for learning velocity, human purpose, and machine-scale scenario exploration.

Foreword.

Becoming an Intelligence-Centred Enterprise

For fifty years, the dominant metaphor for the corporation has been the machine: a mechanical structure designed to optimise known processes. Strategy was about refining what you already did – cheaper, faster, with fewer defects. The logical question for leaders in that world was:

"How do we keep doing the same thing, only more efficiently?"



That question is now actively dangerous. Process efficiency trims the past; intelligence builds the future. In the Living Economy, the goal is not to be a well-oiled machine, but a rapidly evolving organism.

We have entered a period where the technology stack can run millions of scenarios and probability trees at scale, generate hypotheses, and surface patterns no human team could practically explore. The real strategic question becomes: **"Given what is now possible, what future could we invent that we could not even model before?"**

At the same time, we are likely stepping into a period of unparalleled scientific discovery – in materials science, biology, energy, logistics, education and health. Organisations that cannot plug into this discovery engine – culturally, technically and structurally, will not just be "a bit behind". They will become irrelevant at speed. The single, critical question for leaders is: Is your organisation's learning rate high enough to survive the next five years?

This whitepaper introduces the Intelligence-Centred Enterprise (ICE): a way of redesigning your organisation so intelligence is not a gadget you buy, but the operating model you run. It argues that:

- Every process and system in your organisation was designed before modern AI and generative AI existed.
- Therefore, most of your current processes are structurally incapable of taking full advantage of what this technology can do.
- To stay relevant, you must reinvent how you generate, capture and extract value, and then realign your operating model around that new reality.

Recent Australian CIO and CFO data from ADAPT suggests this is not a theoretical concern. On average, only 47% of key business processes operate in real time, and just 50% of employees have access to trusted real-time data to do their jobs. At the same time, 40% of mission-critical applications still depend on legacy platforms. These constraints make learning velocity structurally impossible, regardless of how many AI tools are deployed.

This is not a tooling gap. It is an operating model failure.

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This white paper reflects the personal views and professional perspectives of the authors. The opinions expressed do not necessarily represent the views of the organisations with which the authors are affiliated.

When Process Stops, Intelligence Begins

Traditional management has worshipped process. Lean, Six Sigma, shared services and RPA were all designed to remove variation and reduce cost. That work mattered in a world where the goal was to squeeze more efficiency out of a known playbook.

However, optimising a 20-year-old playbook does not make you future-ready. The machine-era mindset traps leaders in a narrow frame: "**How do we do what we have always done, but faster and cheaper?**"

But, modern AI flips the frame:

- You now have tools that can explore scenarios and probabilities at scale.
 - You can simulate markets, customer behaviours and operational changes before you commit.
 - You can design entirely new ways of creating value, not just polish the old ones.
- This leads to a sharper distinction:
- Process efficiency trims the past.
 - Intelligence invents the future.

Here is the uncomfortable truth: no process inside your organisation was originally designed to make use of AI and generative AI. Not your HR processes, not your finance workflows, not your customer journeys, not your governance rhythms.

They might now have AI tools taped onto them, but the underlying logic is pre-AI. Your legacy operating model is actively hostile to machine intelligence.

That means the real work is not "where can we add AI?", but: "Which processes should exist at all in an AI-rich world, and how should they work now?"

That question leads directly into the Intelligence-Centred Enterprise.

Process efficiency (trims the past)

- 📄 Standardise
- ⚙️ Automate
- 📊 Reduce variation
- 🔍 Squeeze cost from existing playbook

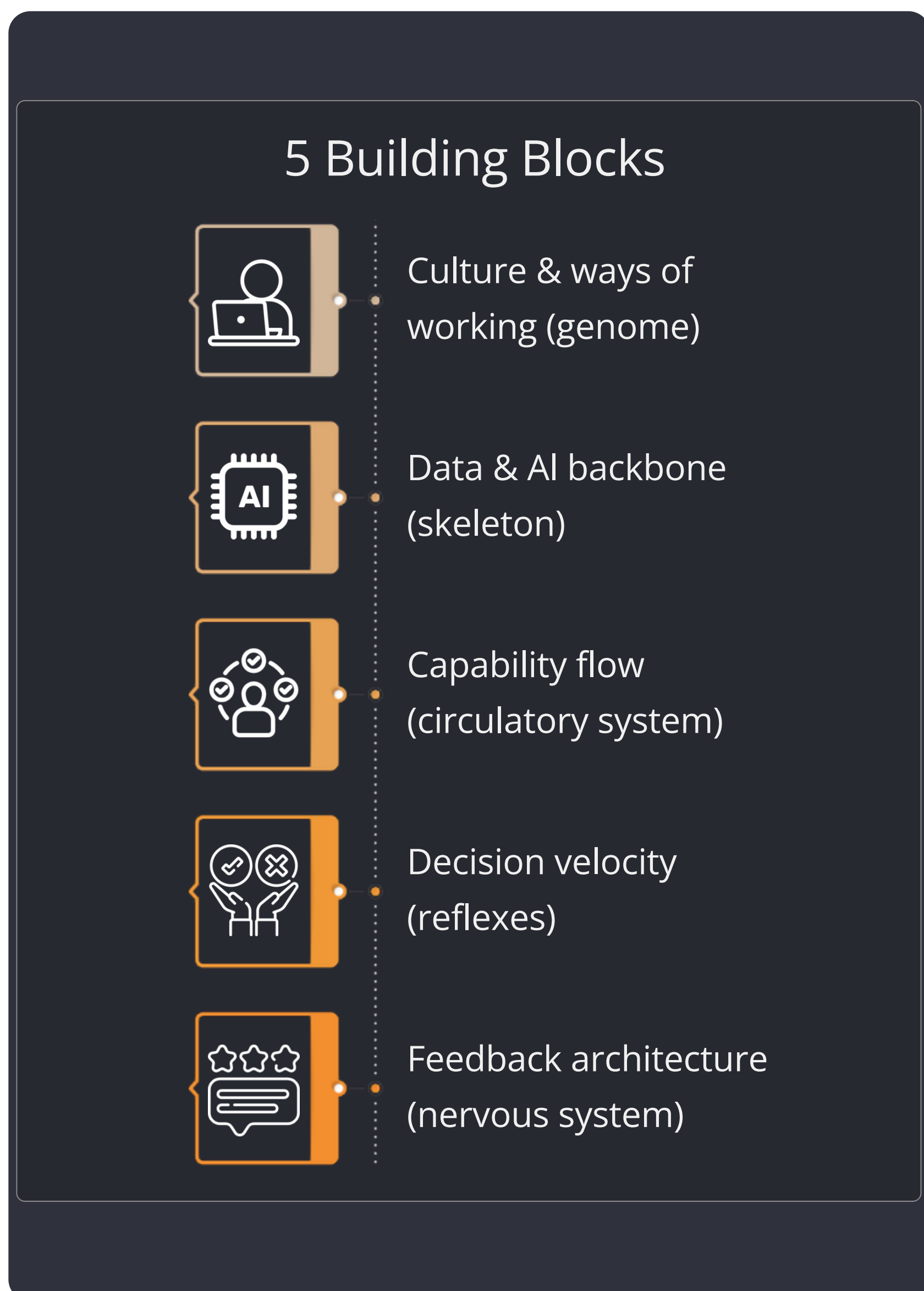
Intelligence (invents the future)

- 📊 Explore scenarios
- 🔍 Model probabilities
- 💎 Create new value streams
- 🔄 Redesign the playbook

Process efficiency versus intelligence.

The Intelligence-Centred Enterprise (ICE)

An Intelligence-Centred Enterprise is not simply "using AI across the business". Most organisations can already tick that box somewhere.



ICE is about designing the organisation itself around intelligence – human and machine – so that it can continuously make better decisions, reinvent value and adapt faster than its environment changes.

Three core ideas define it:

1. Pervasive intelligence

- Intelligence is not a lab, a platform or a team. It is embedded into every value stream, every function and every role. People do not "go to the AI system"; they work inside processes that are already intelligent – just as nobody thinks about the gearbox in a car anymore, they just drive.

2. AI-native value creation

- Every current process was set up in a pre-AI world. At best, you have made them AI-enabled – you have bolted models and copilots onto old flows.
- AI-native means something different:
 - You redesign how value is generated, captured and extracted with AI at the centre.
 - You ask, "If we were starting this business today, with AI as a given, what would this process look like – or would it exist at all?"

AI-enabled = existing value streams with some intelligence attached.

AI-native = new or redesigned value streams, built with intelligence as the primary design constraint.

3. Organisation as a living system

The organisation stops behaving like a rigid machine and starts behaving more like a living system – sensing, adapting and learning. Intelligence (data, models, human judgement) becomes an emergent property of how the parts interact, not a separate function.

Importantly, no large organisation is truly AI-native today. The technology, the norms and the skills are all evolving in real time. Everyone is learning on the job.

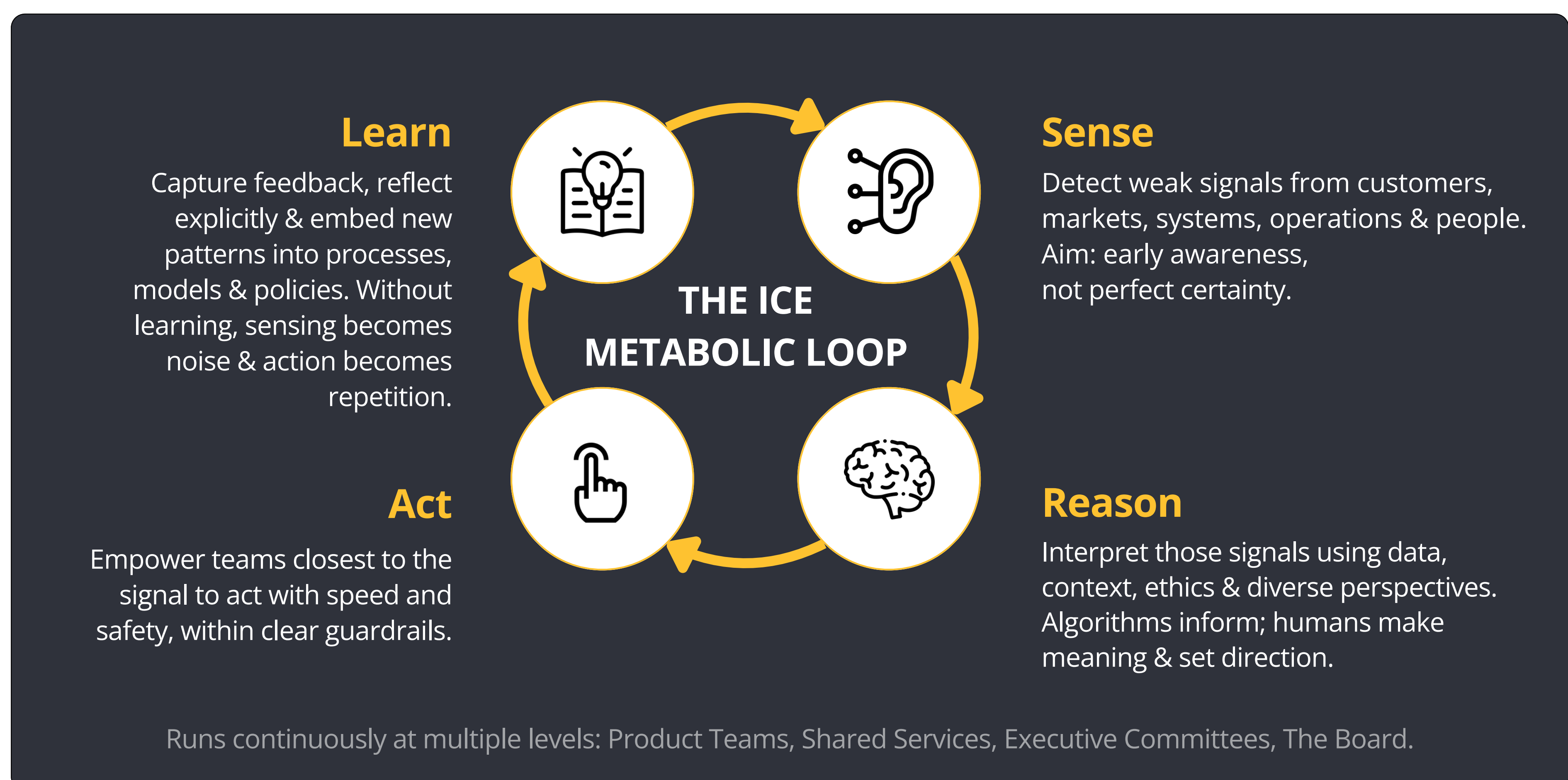
The difference is that some organisations are:

- Grasping the human element faster – leadership, culture, skills, ethics.
- Deliberately maturing their operating model so it supports people who think and work in an AI-first way.
- ICE is how you structure the AI maturity journey through a metabolic loop, rather than leaving it to chance pilots and local heroes.

The ICE Metabolic Loop

Sense → Reason → Act → Learn

At the heart of ICE is a simple but powerful loop, borrowed from biology: Sense → Reason → Act → Learn. Most organisations over-rotate on Act. They are very busy, but not necessarily very intelligent. ICE treats the entire loop as the enterprise's metabolism – the way it converts information into improved performance.



Sense

Detect weak signals from customers, markets, systems, operations and people. The aim is early awareness, not perfect certainty.

Reason

Interpret those signals using data, context, ethics and diverse perspectives. Algorithms inform; humans make meaning and set direction.

Act

Empower teams closest to the signal to act with speed and safety, within clear guardrails.

Learn

Capture feedback, reflect explicitly and embed new patterns into processes, models and policies. Without learning, sensing becomes noise and action becomes repetition.

High-performing ICE organisations run this loop continuously at multiple levels: product teams, shared services, executive committees and the board.

The ICE metabolic loop defines how intelligence moves through an organisation, but its impact is fully realised only when the operating model itself is reshaped to support it. The way teams are structured, decisions are distributed, funding is allocated and work is orchestrated must evolve to sustain continuous sensing, rapid reasoning and adaptive learning. Without this structural shift through the operating model, intelligence remains conceptually inspiring but operationally fragile, and Learning Velocity remains zero.

Early signs of ICE

Examples in the Wild

AI is no longer a side project. It is becoming core infrastructure for decision-making and value creation. A few examples illustrate what early signals of ICE looks like in practice:

Telstra

Internal copilots as everyday infrastructure

Telstra's internal AI assistants - such as internal summarisation and Q&A tools - are not "shiny pilots" sitting on the side. They sit inside workflows. Employees report significant time savings and reduced follow-up contacts, with more staff noting a positive impact on their work. Intelligence is wrapped around everyday tasks, not delivered in a separate portal.

Mayo Clinic

A secure AI development platform

Mayo's platform provides de-identified data and validated model frameworks so clinicians and health startups can co-design AI solutions safely. Intelligence is not a vendor black box; it is plural, co-created and governed.

ANZ Bank

A central decision brain

ANZ's use of always-on decision engines effectively creates a central "brain" that reads customer signals in real time and orchestrates personalised offers and experiences. This is sensing and reasoning at industrial scale.

Large-scale virtual assistants

Learning from billions of interactions

Bank and telco virtual assistants around the world now handle billions of client interactions and hundreds of millions of enquiries, generating constantly improving feedback loops on customer intent and behaviour.

These cases are not about individual tools. They demonstrate what happens when intelligence is treated as a shared utility - like electricity or connectivity - that all teams can plug into.

The ICE Operating Model From Concept to Design

Saying "intelligence becomes the operating model" is provocative. To make it useful, leaders need a concrete design.

An operating model is simply how strategy becomes work: how value is created, who does what, what they use, and how decisions are made. In an Intelligence-Centred Enterprise, the operating model is built to amplify the ICE loop (Sense → Reason → Act → Learn) and make intelligence pervasive and AI-native.

If every process in your organisation was designed before AI and generative AI, then your operating model is optimised for a different era:

- It is tuned for process stability, not scenario exploration.
- It is tuned for cost reduction, not probability-driven invention.
- It is tuned for human-only decision cycles, not human-plus-machine cognition.

The cost of maintaining this legacy model is not abstract. ADAPT data shows Australian CFOs estimate that 39% of current technology capability spend is effectively wasted, because capabilities are either under-adopted or never embedded into how work actually happens.

In this context, "more technology" is not an answer. ICE is a response to structural execution failure, not a call for increased experimentation spend.

An ICE operating model is the deliberate reset. It asks:

- How do we want to generate, capture and extract value in an AI-rich world?
- What does that imply for how we sense, decide, act and learn as an enterprise?
- What structures, processes, technologies and leadership behaviours need to change to support that?

Deconstructing the Five Building Blocks



1. Feedback Architecture (The Nervous System)

From
Static monthly reports and
executive-only dashboards.

To
Live signal flows and insights embedded in frontline tools.
Board Question: How quickly can a customer signal at the edge influence a strategic decision at the centre?



2. Decision Velocity (The Reflexes)

From
Slow, hierarchical approvals.

To
Clear decision rights, data-access mapping, and guardrails for speed with safety (ethics, risk). AI is a decision partner, not a replacement.



3. Capability Flow (The Circulatory System)

From
Rigid roles and episodic training.

To
Fluid skill clusters, internal talent marketplaces, and continuous, AI-supported reskilling.



4. Data & AI Backbone (The Skeleton)

From
Isolated reports and siloed data.

To
Shared data products, standardised model platforms (MLOps), and clear ownership of data, models, and prompts.



5. Culture & Ways of Working (The Genome)

From
Punishing failure and blaming individuals.

To
Rewarding curiosity and experimentation. Leaders model learning by asking "What did we learn?" before "Who is to blame?"



The Anatomy of an ICE Pod

In a Machine Enterprise, the fundamental unit of delivery is the hierarchy: a manager directing staff to perform tasks. In an Intelligence-Centred Enterprise, the unit of delivery is the ICE Pod—often called a "Centaur" team because it fuses human intent with machine horsepower.

Instead of simply adding AI tools to a traditional team, an ICE Pod is structurally redesigned around the metabolic loop (Sense → Reason → Act → Learn).

The Three Core Roles in a Pod:

1. The Product Lead (Human) - "The Strategist"

Focus: Intent, Ethics, and Direction.

Role: Sets the destination and the guardrails. They do not assign tasks; they define the "commander's intent."

Key Question: "Is the outcome we are getting aligned with our strategy and values?"

2. The Agent Swarm (Machine) - "The Engine"

Focus: Sense, Reason, and Draft.

Role: Autonomous agents that run the heavy lifting of the loop 24/7.

The Scout: Monitors data streams for anomalies or signals (Sense).

The Analyst: Models probabilities and drafts options for the human to review (Reason).

The Auditor: Checks all outputs against compliance and brand safety rules before they are flagged to humans.

3. The Systems Architect (Human) - "The Tuner"

Focus: Data Pipelines, Prompts, and Model Health.

Role: They do not do the work; they design the factory that does the work. They ensure the agents are learning from the right data (Curriculum) and operating within the correct parameters.

Key Question:

"Are our agents learning fast enough, and is the data quality sufficient?"

The Outcome: In a traditional team, "learning" happens once a quarter during a review. In an ICE Pod, the Scout and Analyst agents process feedback loops continuously, allowing the humans to focus entirely on high-leverage decision-making and creative invention.

How the ICE Operating Model Cuts Across the Enterprise

These building blocks need to be expressed across four classic enterprise layers:

- Governance – boards and risk committees.
- Strategy – executive leadership and portfolio choices.
- Operating model – structure, value streams, processes, technology.
- Culture and workforce – behaviours, incentives, skills, identity.

Here is how they interact in an ICE design:

- In governance, feedback architecture becomes learning-based oversight: the key question shifts from "Did we follow the plan?" to "Did we learn fast enough, and did we learn safely?"
- In strategy, decision velocity is expressed as a rolling hypothesis: strategy is no longer a five-year static roadmap, but a set of explicit bets, reviewed and adjusted quarterly based on new signals.
- In the operating model, capability flow, data backbone and local decision rights combine into cross-functional pods running ICE loops around value streams (for example, "Claims Resolution Pod", "Student Experience Pod", "Chronic Care Pod").
- In culture and workforce, the genome of the organisation is rewritten so that learning velocity becomes a core performance metric, not a side conversation. This is how intelligence stops being a concept and becomes the operating model itself.

Right now, no large organisation is truly AI-native. The technology is evolving too quickly, and the social norms around it are still forming. What we do see are:

- AI enabled – most current leaders and managers, educated and socialised in a pre-AI world.
- Emerging AI natives – employees and leaders who instinctively think, "What would this look like with AI at the centre?" because they have grown up with these tools or adopted them deeply.
- An Intelligence-Centred Enterprise does not pretend it can flip a switch and become AI-native. Instead, it treats AI-nativeness as a direction of travel and designs a path to get there quickly and safely.

From AI-Enabled to AI-Native

The Transition Path

1. AI-enabled (today's default)

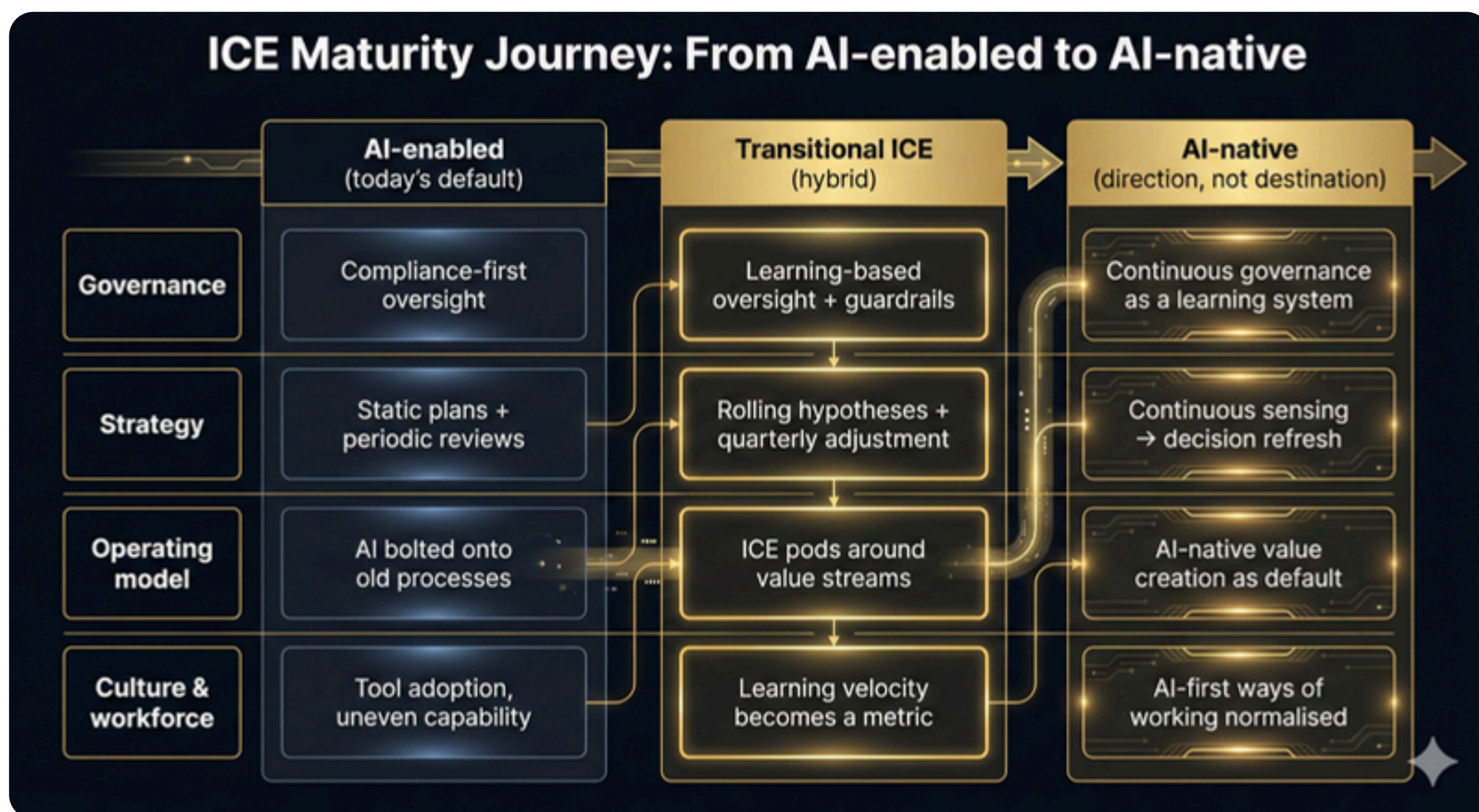
- AI is attached to existing processes: copilots, chatbots, recommendation engines.
- Productivity gains appear, but the business model and operating model are mostly unchanged.
- Human experience is often an afterthought.

2. Transitional ICE (hybrid)

- The organisation creates Intelligence-Centred pods or value streams (for example, "Intelligent Claims", "Intelligent Student Experience").
- Work is redesigned around the Sense → Reason → Act → Learn loop.
- Governance, funding, capability development and metrics start to reflect learning velocity, not just throughput.
- Crucially, the organisation actively supports AI-first thinkers instead of treating them as fringe exper

3. AI-native (direction, not destination)

- Strategy, operating model and culture are all anchored in intelligence as the primary organising principle.
- New opportunities are framed as, "How might we use human plus machine intelligence to create value that was not previously possible?"
- The majority of the workforce operates as AI natives, and the enterprise is set up to keep maturing as the technology evolves, not chase it reactively.



Given the pace of change, the real competitive advantage is not being AI-native as a fixed end state. It is building an enterprise that can rapidly mature towards AI-nativeness, again and again, as the technology and its possibilities keep shifting.

The transition to AI-native is not purely organisational. Infrastructure leaders already anticipate a 24% increase in total power consumption over the next two years, driven largely by AI workloads.

ICE therefore forces explicit trade-offs: which workloads deserve intelligence at scale, which decisions must move closer to the edge, and which legacy systems actively prevent learning from compounding.

Evidence: Why Intelligent Operating Models Outperform

Productivity – Customer service agents using AI copilots see notable productivity improvements, with the largest gains for inexperienced staff.

Source: Brynjolfsson, E., Li, D., & Raymond, L. (2023). Generative AI at Work. National Bureau of Economic Research (NBER) Working Paper 31161.

Why it fits: This is the landmark study involving 5,179 customer support agents.

The Evidence: It found that access to a generative AI assistant increased average productivity (issues resolved per hour) by 14%.

The "Inexperienced" Factor: Crucially, the study explicitly supports your specific claim: novice and low-skilled workers saw the largest gains (34%), allowing them to reach the performance levels of experienced workers in months rather than years. Experienced workers saw minimal productivity gains from the tool.

Enterprise performance – Organisations embedding AI across multiple functions are many times more likely to be top-quartile performers.

Source: McKinsey & Company. (2023). The State of AI in 2023: Generative AI's Breakout Year. (Confirmed in the 2024 State of AI report).

Why it fits: McKinsey's recurring global survey defines "AI High Performers" (organisations attributing at least 20% of EBIT to AI).

The Evidence: The research consistently finds that these top-tier performers are significantly more likely to have embedded AI in four or more business functions, whereas lower performers typically restrict it to one or two isolated pilots. This supports the link between "embedding across multiple functions" and superior economic performance.

Broader Knowledge Worker Gains – The benefits extend beyond customer service to complex knowledge-intensive tasks, with AI users being significantly more productive and achieving higher quality results across the skills distribution.

Source: Dell'Acqua, F., McFowland III, E., Mollick, E., Lifshitz-Assaf, H., Kellogg, K. C., Rajendran, S., Kraymer, L., Candelon, F., & Lakhani, K. R. (2023). Navigating the Jagged Technological Frontier: Field Experimental Evidence of the Effects of AI on Knowledge Worker Productivity and Quality. Working Paper 24-013.

Why it fits: This study demonstrates the power of augmentation across knowledge workers.

The Evidence: In a field experiment with 758 consultants, those using AI were significantly more productive (completing 25.1% more quickly) and produced significantly higher quality results (more than 40% higher quality).

The "Skills" Factor: Consultants below the average performance threshold increased performance by 43% with AI augmentation, compared to a 17% increase for those above average.

Speed – Software developers using AI assistants complete tasks dramatically faster, compressing delivery cycles.

Source: Peng, S., Kalliamvakou, E., Cihon, P., & Demarrer, M. (2023). The Impact of AI on Developer Productivity: Evidence from GitHub Copilot. arXiv preprint arXiv:2302.06590.

Why it fits: This controlled experiment by GitHub and Microsoft Research is the standard citation for developer velocity.

The Evidence: In the study, developers tasked with writing an HTTP server in JavaScript using an AI copilot completed the task 55.8% faster than the control group (71 minutes vs. 161 minutes). This directly validates the "dramatically faster" phrasing.

Are AI investments underperforming?

ADAPT survey data is showing that:

- 77% of CFOs say their organisations are not effectively realising value from AI
- Only 4% report being "very effective" at generating AI value
- Generative AI ROI expectations are largely unmet

Despite widespread AI investment, value realisation remains weak and uneven. Australian CFO data shows that fewer than one in five organisations are even moderately effective at generating AI value, and virtually none report excellence.

This is the predictable outcome of bolting AI onto machine-era operating models. Intelligence does not compound when learning loops are slow, fragmented, or politically constrained.

Evidence: Why Intelligent Operating Models Outperform

Future Workforce – Systematic Shift Toward Human-Intensive Capabilities.

Source: Loaiza, I., & Rigobón, R. (2025). The EPOCH of AI: Human-Machine Complementarities at Work. MIT Sloan School of Management Working Paper (SSRN Abstract 5028371).

Why it fits: This paper introduces the EPOCH framework (Empathy, Presence, Opinion, Creativity, and Hope) to capture human capabilities that complement AI, and finds a systematic shift in work toward these human-intensive tasks, which aligns with the ICE model's focus on augmentation and human-centered design.

The Evidence: The paper shows that new tasks emerging in 2024 have significantly higher EPOCH scores than pre-existing tasks, and occupations with higher EPOCH scores experienced stronger employment growth from 2015 to 2023, with favorable projections through 2034.

These are not isolated efficiency wins; they are the early signs of an intelligence compounding effect. The more learning cycles an organisation completes, the wiser and more differentiated it becomes.

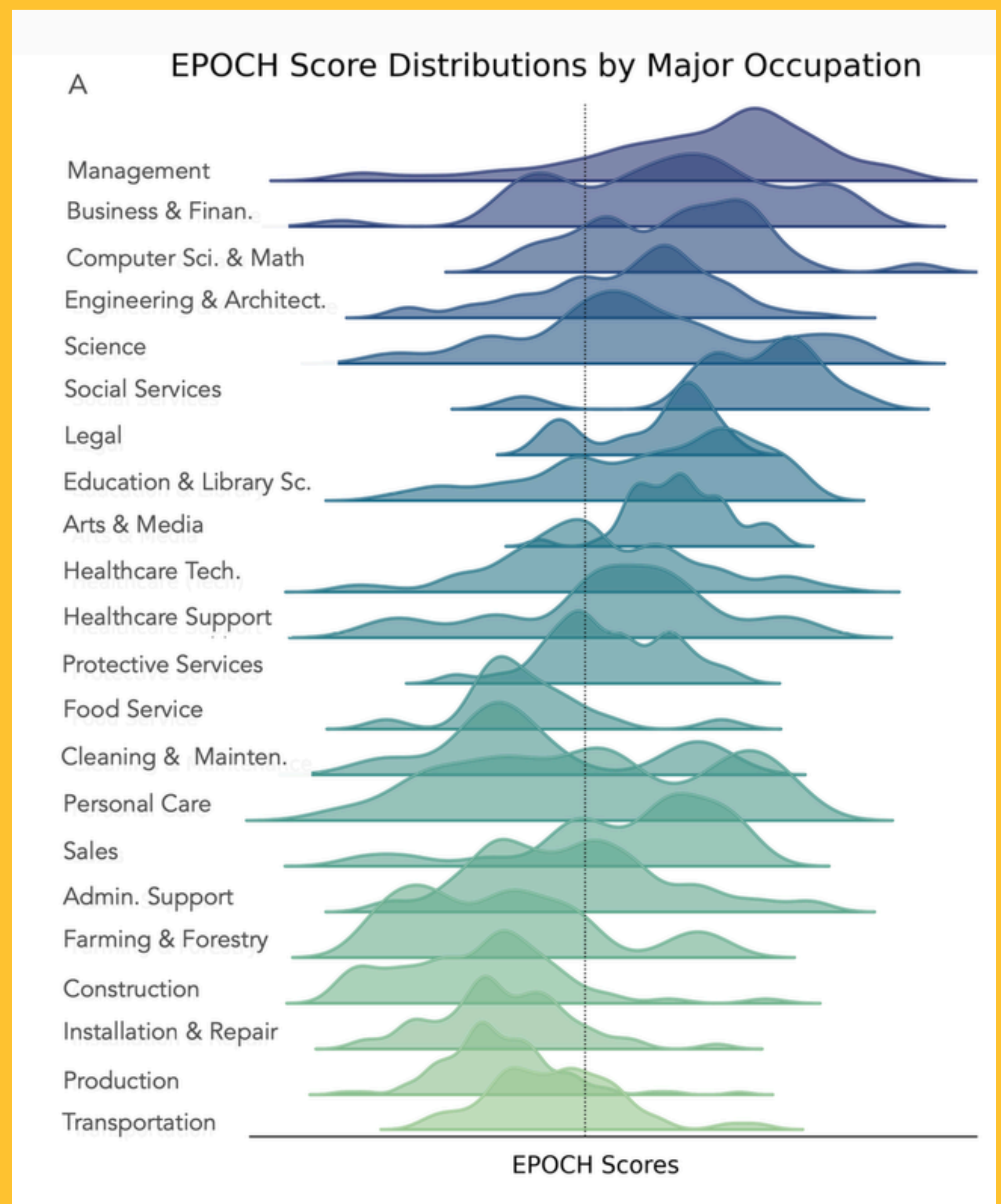


image credit: The EPOCH of AI: Human-Machine Complementarities at Work. MIT Sloan School of Management Working Paper

The Three Paradoxes of Intelligence Adoption

Executives find themselves caught in three recurring tensions as they shift to an ICE operating model:

Speed vs trust

1

Speed vs trust Leaders need velocity but are wary of delegating decisions to AI.
Response: Design explainability and observability into systems; treat models as colleagues whose reasoning can be interrogated.

Automation vs augmentation

2

Cutting roles is a short-term temptation; augmenting people builds long-term resilience.
Example: Global organisations that introduce AI for routine queries and retrain staff into higher-value advisory roles move humans up the value chain rather than out of it.

Efficiency vs creativity

3

Pressure for throughput can suffocate exploration.
Reframe: Treat efficiency as learning velocity, not just units per hour. The faster you learn, the more creative options you can safely test.

Executives find themselves caught in three recurring tensions as they shift to an ICE operating model:

The Human Operating System Culture, Workforce and the Frozen Middle

Technology is the visible part of the transformation. Culture and workforce design are the invisible constraint. A few critical shifts are required:

From gatekeepers to signal routers

Middle management often becomes the "frozen middle", slowing change. In ICE, these leaders evolve into signal routers and coaches, ensuring insights flow and ICE loops run.

From job descriptions to capability graphs Rather than locking people into narrow role definitions, leading organisations build live capability graphs: who knows what, who can learn what next, and how AI can support that journey.

From fear narrative to renewal narrative

History is clear: most jobs people do today did not exist in 1970. The story of AI is one of role recomposition, not simple replacement. The strategic question becomes: How do we constantly redesign roles so humans and AI do their best work together?

This is why ICE is fundamentally human-centred: the aim is not to remove people, but to design a system in which humans and machines learn together at scale.





Ethics & Empathy as Design Constraints

Ethics and Empathy as Design Constraints

In a living enterprise, ethics is not an after-the-fact compliance activity. It is a feedback loop:

- If a system cannot detect harm, it cannot learn from harm.
- If it cannot learn from harm, it cannot be called intelligent.

An Intelligence-Centred Enterprise:

- Embeds ethical review into model design, deployment and monitoring.
- Uses human-centred design to ensure that intelligence scales empathy, not just efficiency.
- Treats transparency, contestability and redress as features, not overheads.
- This is not abstract idealism; it is risk management and brand protection in an environment where AI failures are public, fast and unforgiving.

Learning Velocity

The Only Defensible Performance Metric

Traditional performance metrics answer the question: How much did we produce? ICE adds a more important one: **How fast did we learn?**

Efficiency metrics measure output per unit of input.
Learning velocity measures output per unit of learning.

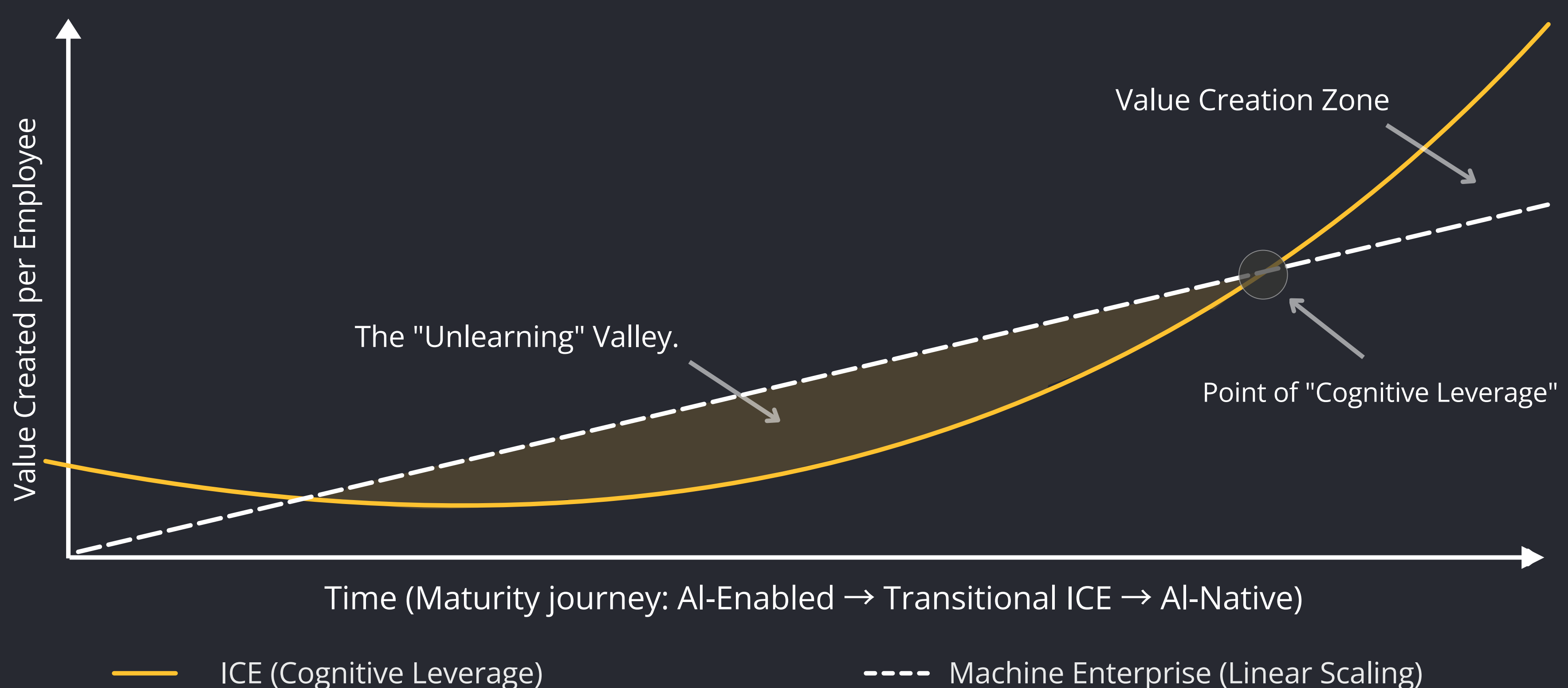
In practice, this means boards and executives track:

- How quickly insights from customers and frontline teams reach decision-makers.
- How often AI models, rules and prompts are refreshed.
- How often strategy hypotheses are revisited based on new evidence.
- How many experiments are run per quarter, and what is learned.

The curve is rarely linear. There is usually a J-curve:

- Initial adoption dips productivity as teams adopt new tools, learn new skills and redesign practices.
- Once the ICE loop and operating model stabilise, performance improves rapidly and compounds.
- Accepting this J-curve – and funding it deliberately – is a hallmark of serious leadership in the intelligence age.

The Payoff: Compounding Advantage and the Cognitive Leverage J-Curve



The transition to ICE requires navigating an initial "Unlearning Valley" where productivity may temporarily dip. However, once the model matures, it achieves cognitive leverage, creating value at a rate that linear, machine-era models cannot sustain. The more learning cycles you complete, the wider the gap becomes.

Operationalising Learning Velocity

The CFO's Dashboard

To move "Learning Velocity" from a philosophy to a management discipline, it must be measurable. For the CFO, the shift to an Intelligence-Centred Enterprise (ICE) requires moving beyond static efficiency metrics (Cost Per Transaction) toward dynamic adaptability metrics.

In practice, learning velocity is throttled long before culture or intent becomes the issue. It is constrained by:

- Limited real-time data access across the workforce
- High dependency on legacy platforms in mission-critical systems
- Infrastructure bottlenecks, including power and cloud readiness

When only half the organisation can see what is happening in real time, the Sense → Reason → Act → Learn loop cannot close, no matter how advanced the AI models appear on paper.

If the ICE metabolic loop is **Sense → Reason → Act → Learn**, then we must measure the friction and speed at each transition. We propose four core metrics that translate "intelligence" into financial performance.

Traditional Metric	ICE "Learning" Metric	Why it Matters
Cycle Time (Production)	Signal-to-Decision Latency (Adaptation)	Speed of production is a commodity; speed of adaptation is the new moat.
Error Rate (Sigma)	Experimentation Yield (Discovery)	Zero errors usually means zero innovation. We want high yield on "smart" errors.
Software CAPEX	Knowledge Refresh Rate	Software is a sunk cost; the intelligence inside it is a living asset that must act.
FTE Cost	Cognitive Leverage	Focus on the value of decisions per FTE, not just the cost per hour.

Measuring What Matters: A New Dashboard for the CFO

Traditional metrics measure production. We must now measure adaptation. We call this Learning Velocity.

Signal-to-Decision Latency (L_{sd})

$$L_{sd} = T_{act} - T_{detect}$$

Measures: Sense → Reason. The time from signal detection to decision execution.

Financial Implication: A proxy for Risk Exposure and missed opportunities.

Experimentation Yield (E_y)

$$E_y = \frac{\text{Number of codified changes}}{\text{Total number of experiments}}$$

Measures: Act → Learn. The percentage of experiments that result in a codified change to the operating model.

Financial Implication: A measure of Return or Explorits.

Cognitive Leverage Ratio (C_{lev})

$$C_{lev} = \frac{\text{Algorithmic Decisions}}{\text{Human Interventions}}$$

Measures: The Human + Machine system. The ratio of algorithmic decisions to human interventions.

Financial Implication: Measures the scalability of model.

Knowledge Depreciation Rate (K_{dep})

$$K_{dep} = \frac{\text{Rate of knowledge decay}}{\text{Total knowledge base}}$$

Measures: Learn → Sense. The refresh rate of business rules, prompts, and models.

Financial Implication: Measures Asset Relevance against operating on 'stale physics.'

Leadership Manifesto for the Intelligence Age

- 1 Treat intelligence as a practice, not a product.
- 2 Turn governance into a learning system, not a control tower.
- 3 Design for pervasive intelligence every value stream, every role.
- 4 Elevate ethics and empathy as core design principles.
- 5 Shift from AI-enabled to AI-native redesign, do not just retrofit.
- 6 Assume static advantage is gone; build for continuous evolution.
- 7 Measure learning velocity as rigorously as financial performance.
- 8 Invest in AI natives while supporting AI aliens through the transition.
- 9 Make Sense → Reason → Act → Learn the heartbeat of your operating model.
- 10 Reward curiosity, experimentation, and reflection as core leadership behaviours.

ICE Diagnostic Checklist for the C-Suite

These questions are designed to turn the ICE concept into a practical agenda item at your next board or executive offsite:

- **Velocity** – How quickly do insights from customers, partners and frontline staff reach your leadership team and board?
- **Refresh rate** – How often are your AI models, decision rules and prompts updated? Weekly, monthly, yearly?
- **Autonomy** – Are decision-making rights clearly defined and aligned with data access and capability?
- **Guardrails** – Do you have clear ethical, risk and compliance guardrails embedded into development and deployment processes?
- **Reskilling** – What proportion of your workforce is in a structured, continuous reskilling journey for AI-augmented work?
- **Operating model** – Where in your organisation do ICE pods already exist? Where are the biggest opportunities to build the next ones?
- **Accountability** – Who is accountable for learning velocity in your organisation? Is it explicit in their mandate and incentives?

Answers to these questions reveal not only where you are today, but which levers you can pull in the next 12–24 months to transition from AI-enabled to genuinely AI-native.

Conclusion

Intelligent Humanity in Intelligent Systems

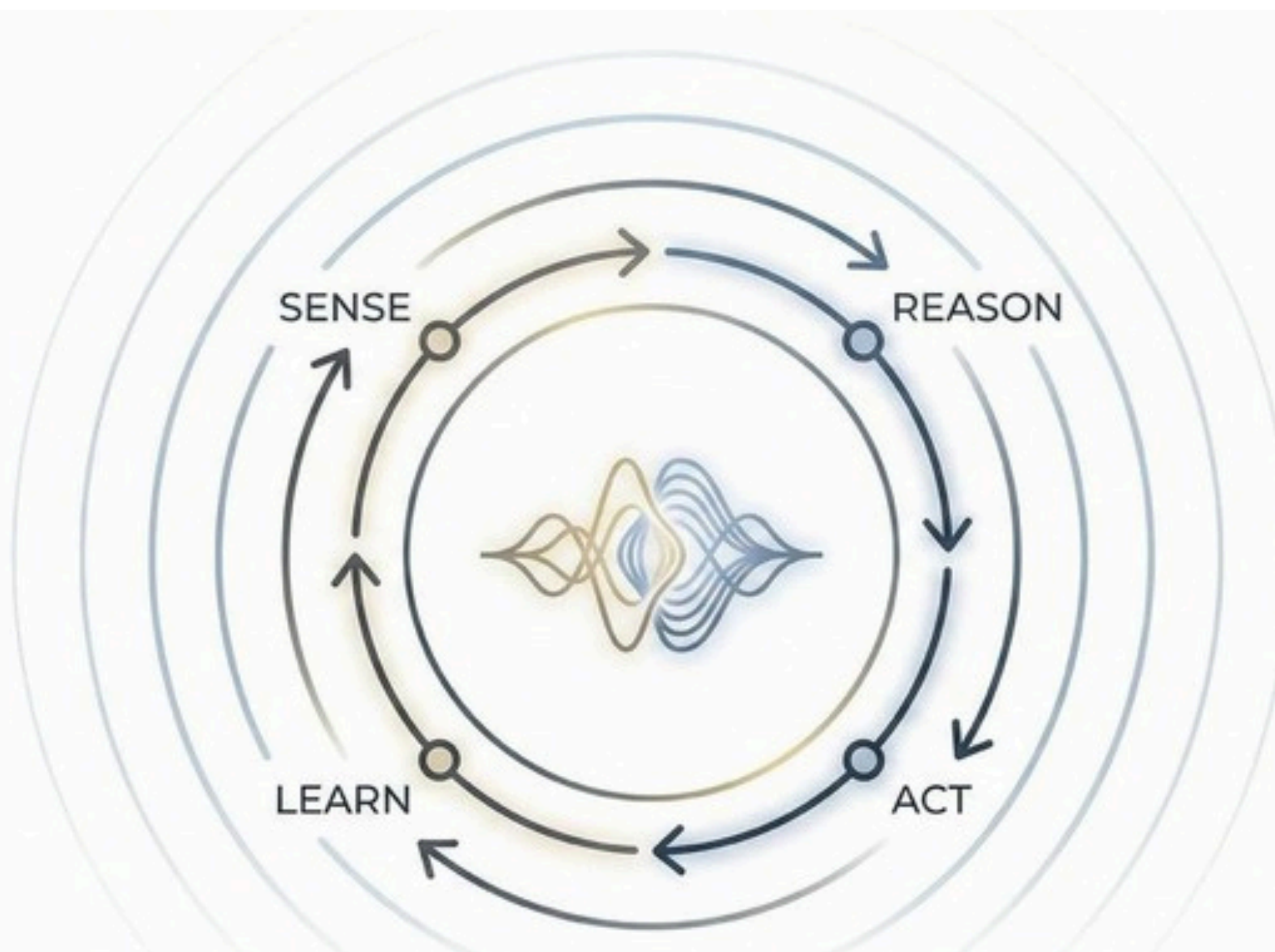
AI has removed the fantasy of static advantage. Capabilities that were once proprietary are now available as services and APIs. Models that were frontier breakthroughs one year become commodities the next.

In this environment, only one capability remains defensible: The speed at which your organisation can learn – and act on what it learns.

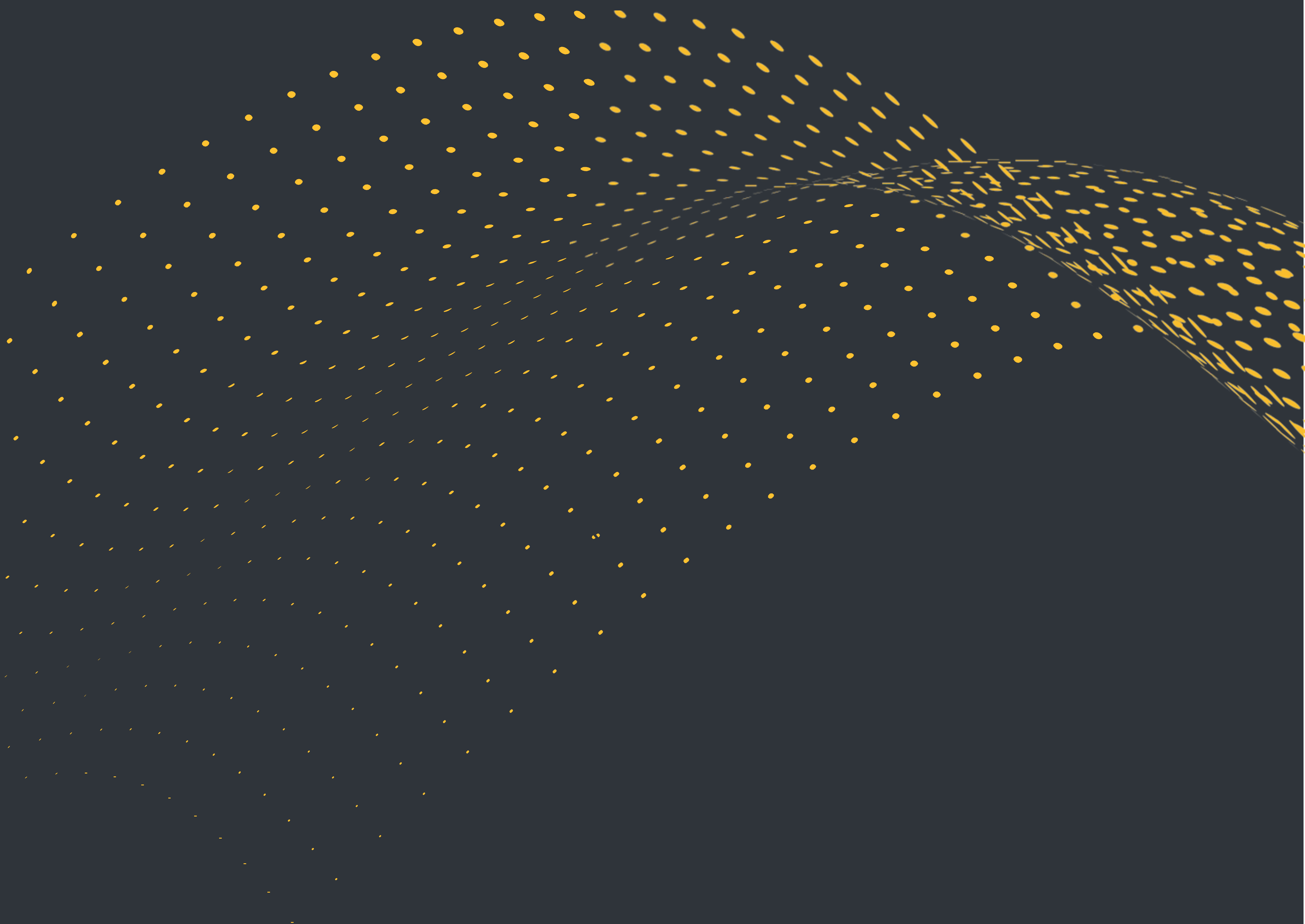
The Intelligence-Centred Enterprise turns that capability into an operating model. It blends technological precision with human purpose, designing organisations that behave like living systems rather than rigid machines.

The pivotal question for boards and executives is no longer, "What is our AI strategy?" The real question is: ***Are we organised to learn at the speed of change?***

Those who can answer "yes" – and prove it through their operating model – are already part of the next economy: the age of living, intelligent enterprises.



Learning velocity is the only defensible advantage.



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